



Taiwan Fire & Marine Insurance Co., Ltd 4Q20 Investor Conference

2020.11.26



Disclaimer

- This presentation is provided by Taiwan Fire & Marine Insurance Co., Ltd. (TFMI). TFMI makes no guarantees or warranties as to the accuracy, completeness or correctness of all the material contained in this presentation. After this presentation is released to the public, TFMI undertakes no obligations to update any relevant data to reflect any changes hereafter.
- This presentation may contain forward-looking statements. Statements that are not historical facts, including statements relating to the implementation of strategic initiatives, future business development and economic performance are forward-looking statements, and are subject to uncertainties, risks, assumptions and other factors that could cause such statements to differ materially from actual future events or results.



Business Overview

★ 2020 Operation Result, up to 3rd quarter

- Net income for Q1-Q3 of 2020 reached 555M, decreased by 4.1% YoY ; EPS 1.53 ; ROA 2.93% ; ROE 6.05% .
- Written premiums grew by 5.3% YoY ; Retained earned premiums grew by 4.8% YoY.
- Higher loss of automobile and fire insurance led to higher combined ratio of 91.6%.

★ Net investment profits decreased by 5.5% YoY.

- Dividend income increased, but equity evaluation benefits declined.
- The COVID-19 caused rental income to decline. However, capital gain from real estate made the overall real estate income has increased.
- Interest income from deposits and bonds were flat; NTD rose strongly and exchange losses increased.

★ Maintain strong capital structure and credit rating

- The highest equity capital ratio and Risk-Based Capital in the industry.



Balance Sheet

Unit: NT thousand	2020/9/30	%	2019/12/31	%	2019/9/30	%
Cash and Cash Equivalents	2,829,717	14.9%	3,415,293	18.1%	3,284,162	17.7%
Receivables	668,433	3.5%	612,947	3.2%	595,138	3.2%
Investments	12,273,033	64.6%	11,741,232	62.2%	11,669,819	63.1%
Reinsurance Contract Asset	1,995,434	10.5%	1,919,723	10.2%	1,816,573	9.8%
Property and Equipment, Net	354,712	1.9%	360,689	1.9%	367,421	2.0%
Other Assets	808,119	4.3%	769,169	4.1%	699,011	3.8%
Total Assets	19,011,873	100.0%	18,886,915	100.0%	18,503,593	100.0%
Payables	877,922	4.6%	984,681	5.2%	924,809	5.0%
Insurance Liabilities	8,356,645	44.0%	8,253,100	43.7%	8,075,387	43.6%
Deferred Income Tax Liabilities	266,669	1.4%	274,092	1.5%	274,092	1.5%
Other Liabilities	74,233	0.4%	71,432	0.4%	90,489	0.5%
Other Liabilities	9,744,742	51.3%	9,799,041	51.9%	9,558,341	51.7%
Common Stock	3,622,004	19.1%	3,622,004	19.2%	3,622,004	19.6%
Capital Surplus	98,962	0.5%	98,962	0.5%	98,962	0.5%
Retained Earnings	5,617,145	29.5%	5,413,849	28.7%	5,292,470	28.6%
Total Equity	9,267,131	48.7%	9,087,874	48.1%	8,945,252	48.3%

*only important entity listed above.

Net worth per share	25.59	25.09	24.70
---------------------	-------	-------	-------



Income Statement

Unit: NT thousand	2020/1/1 ~ 2020/9/30	YoY	2019/1/1 ~ 2019/9/30
Direct Insurance Premium Revenues	4,844,289	5.3%	4,599,004
Retained Earned Premium	3,490,853	4.8%	3,332,321
Net Gains on Investments	348,020	(5.5%)	368,146
Profit Before Income Tax	613,500	(10.5%)	685,852
Net Income	555,070	(4.1%)	578,501
Comprehensive Income	(13,612)	(104.9%)	279,728
Basic Earnings Per Share	1.53	(4.4%)	1.60

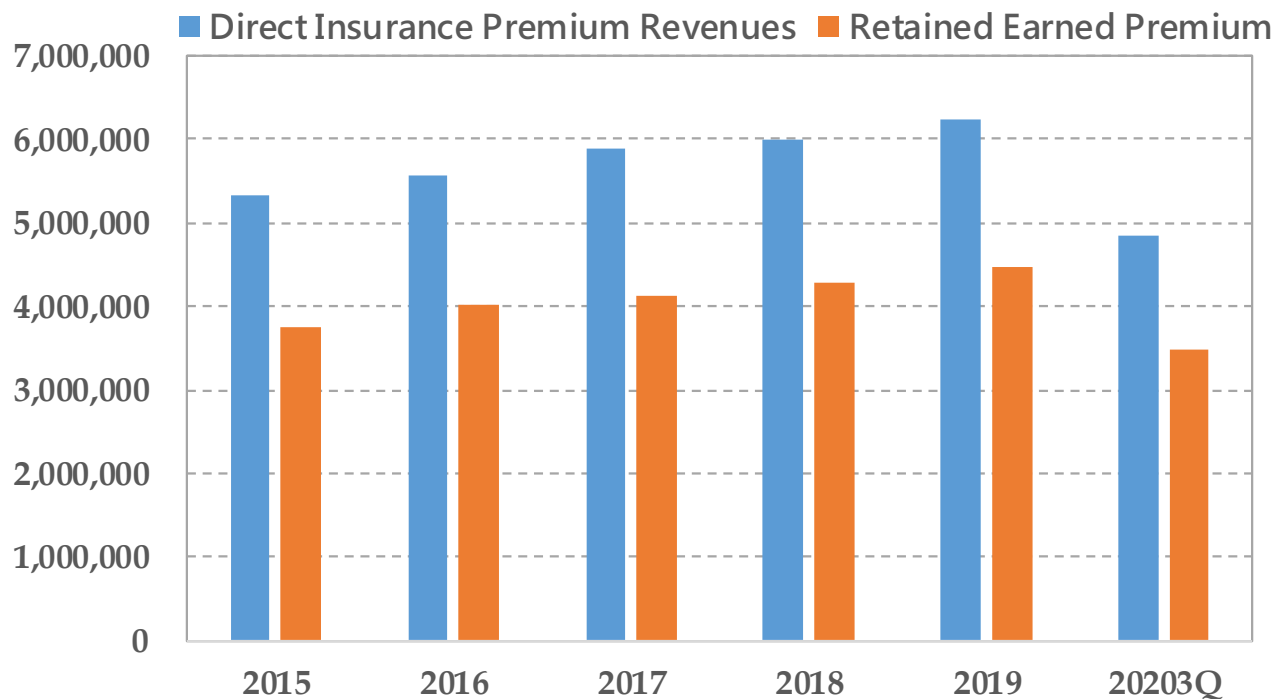
*only important entity listed above.

Net Gains on Investments			
Interest Income	90,726	2.1%	88,849
Gain (loss) on FVTPL financial assets	40,484	(28.0%)	56,218
OCI-realized gains or loss on FVTOCI financial assets	141,258	18.1%	119,562
Share of Loss on Associates	9,419	(58.7%)	22,789
Exchange Loss	(23,642)		(395)
Gain on Investment Properties	89,704	9.9%	81,610
Impairment Loss on Investment Assets	71		(487)





Premium Revenues



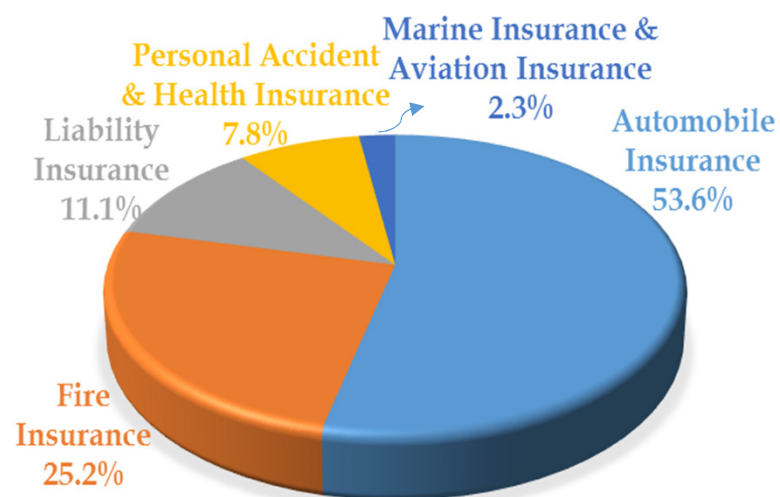
Direct Insurance Premium Revenues	5,322,126	5,563,869	5,894,232	6,003,141	6,226,661	4,844,289
Retained Earned Premium	3,761,526	4,016,403	4,130,752	4,287,054	4,477,228	3,490,853

Unit : NT\$ thousands

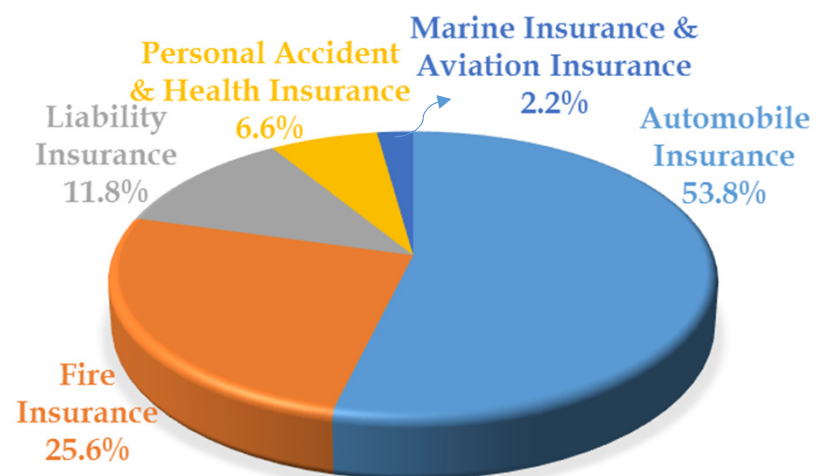


Business Distribution

2019

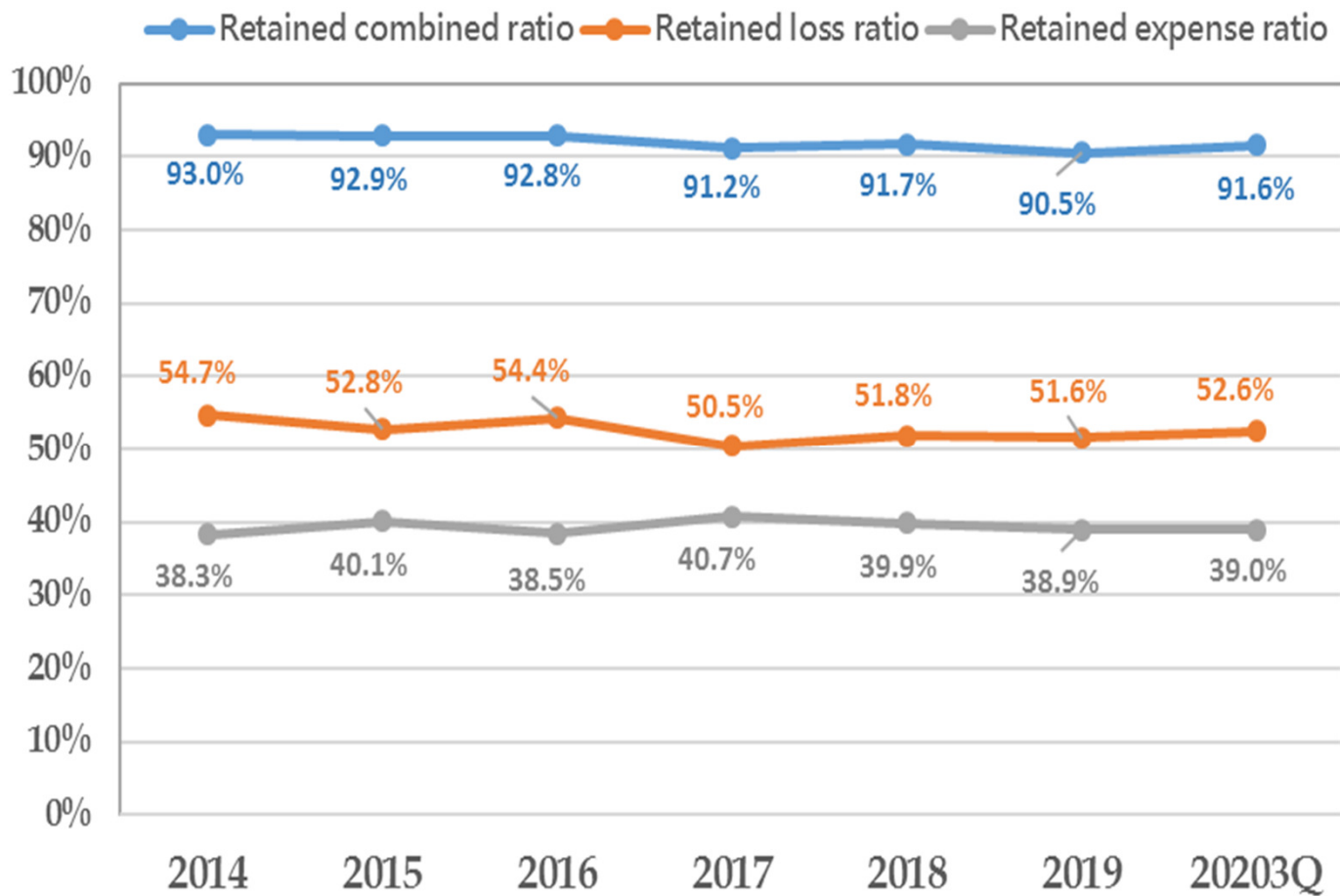


2020Q3





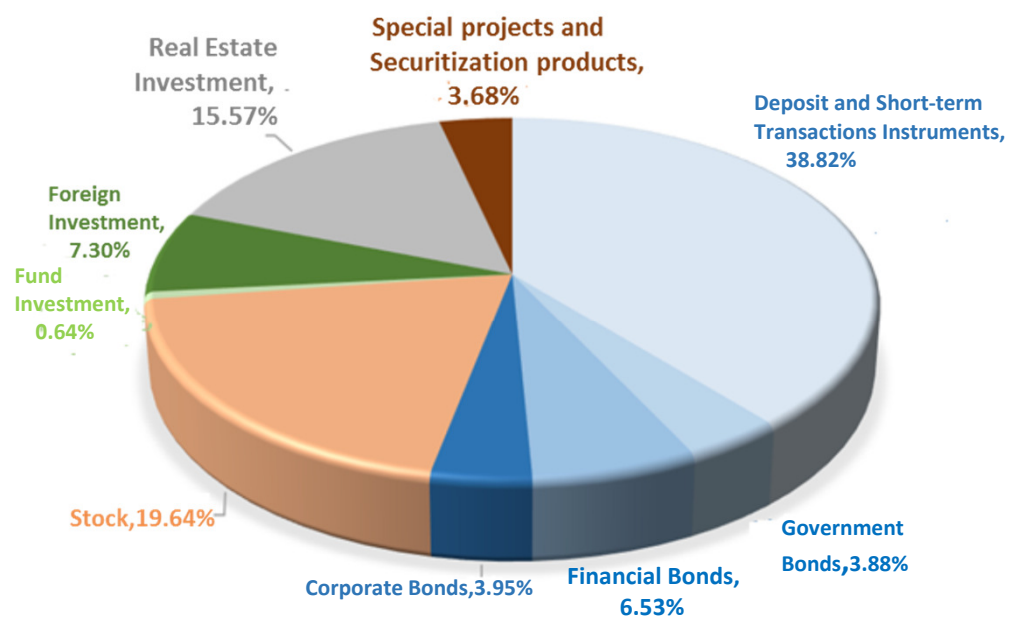
Retained Combined



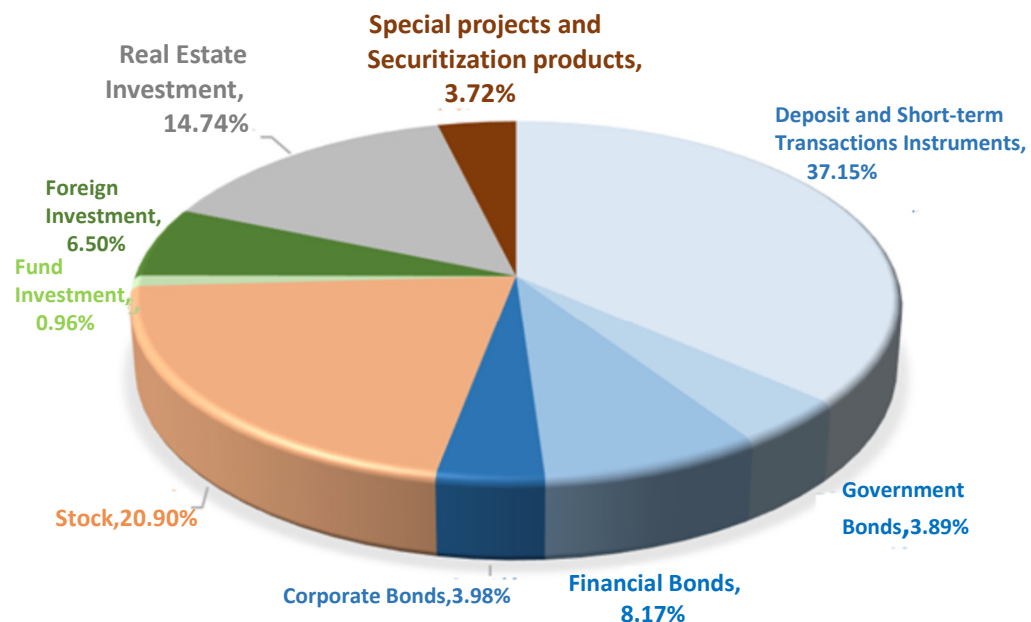


TFMI PORTFOLIO

2019/12/31

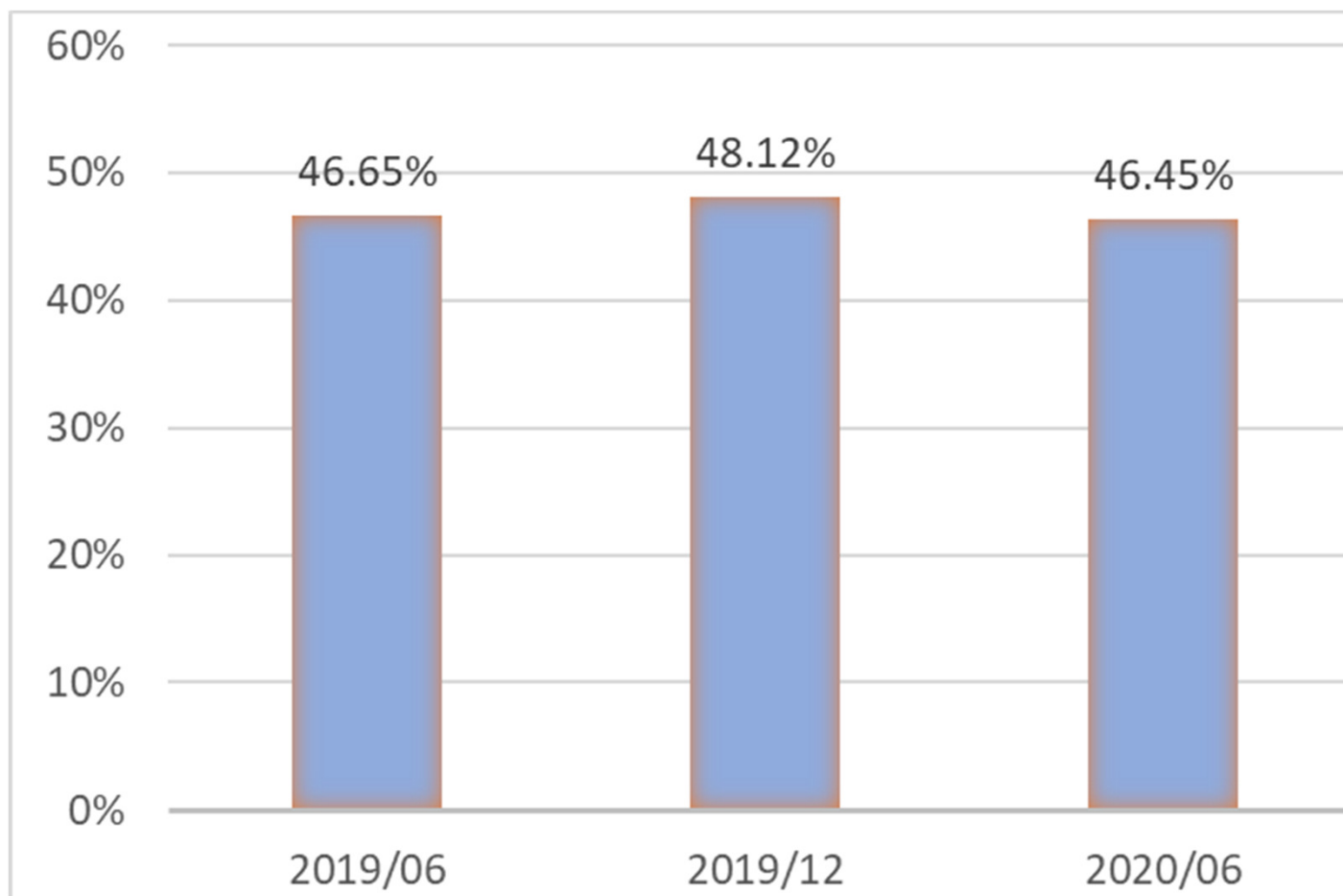


2020/9/30



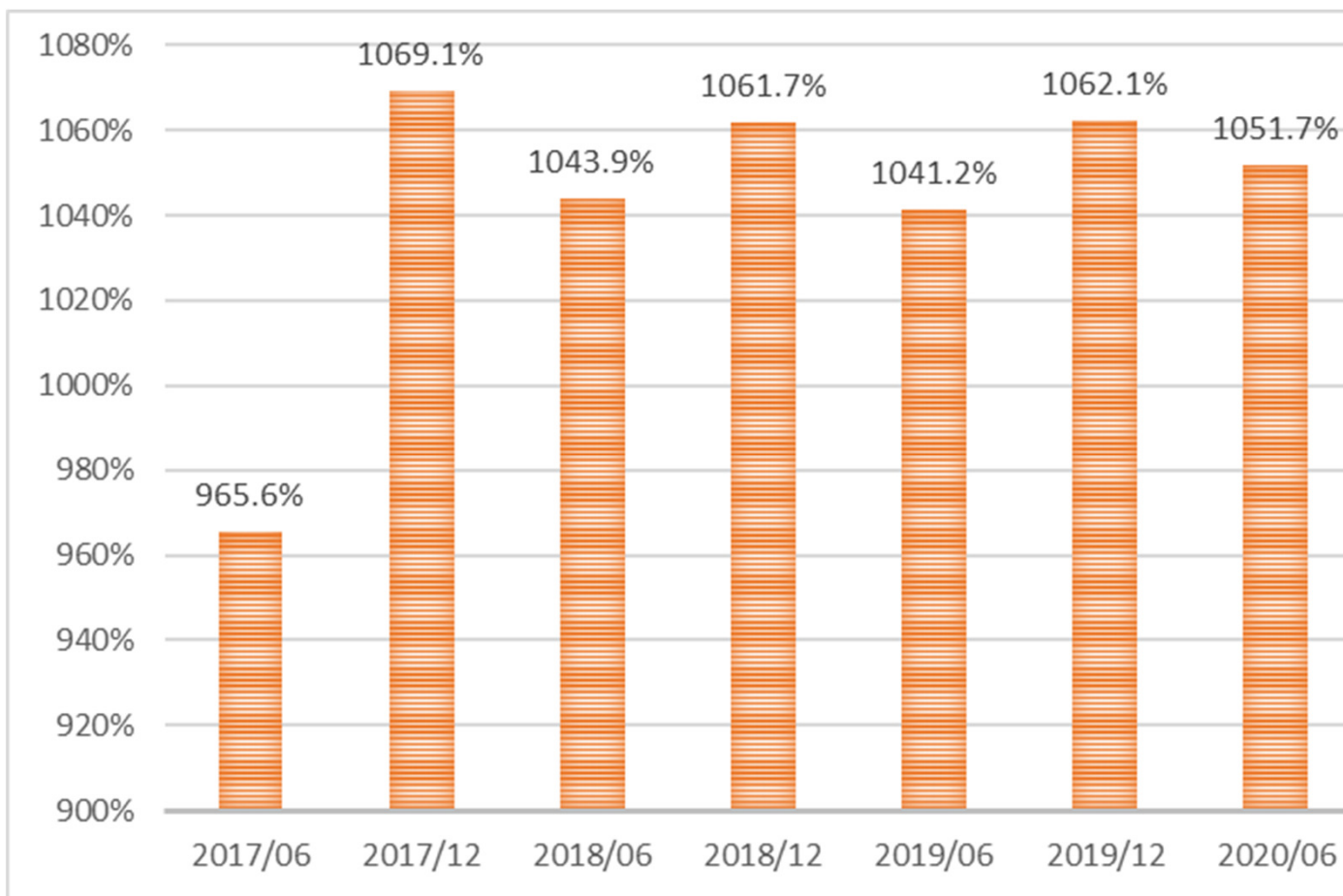


Regulatory Capital Ratio





RBC





THANK
YOU

